

**Terminal 3 North 2 Concourse Concession Opportunities
Business Information Meeting (1 of 3) - Monday, April 21 at 11:30 a.m.
Meeting Questions (See video recording for staff responses)**

1. Clarifying question about where the back-of-house space is located.
 - a. Follow-up: Is the back-of-house space shared?
2. Who is responsible for paying for the build-out?
3. Who is responsible for staffing?
4. Are the opportunities open to everyone, including existing operators?
5. Who performs staff hiring?
 - a. Follow-up: And who determines the hours of operation?
6. Will we receive a list of everyone attending today?
7. How is small business defined for FB3 (Coffee/Café) package?
8. Are all certified businesses listed on the website?
 - a. Follow-up: And does the website say what they do or what they provide?
9. How many new ACDBE's have been awarded contracts over the last five years?
10. Can the proposer bid on multiple packages?
11. In light of the new administration, will any of these employment opportunities be outdated?
12. Question on outreach requirements for a franchisee and the limitations they may have in outsourcing.
13. Please explain where the new gates will be built in Terminal 3.

(See video recording for staff responses)