Business Education Series Program Kickoff GENERAL AVIATION

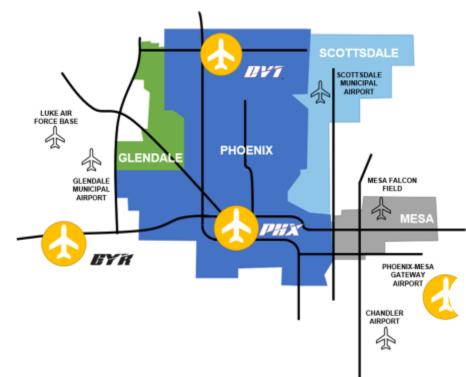


June 20, 2023

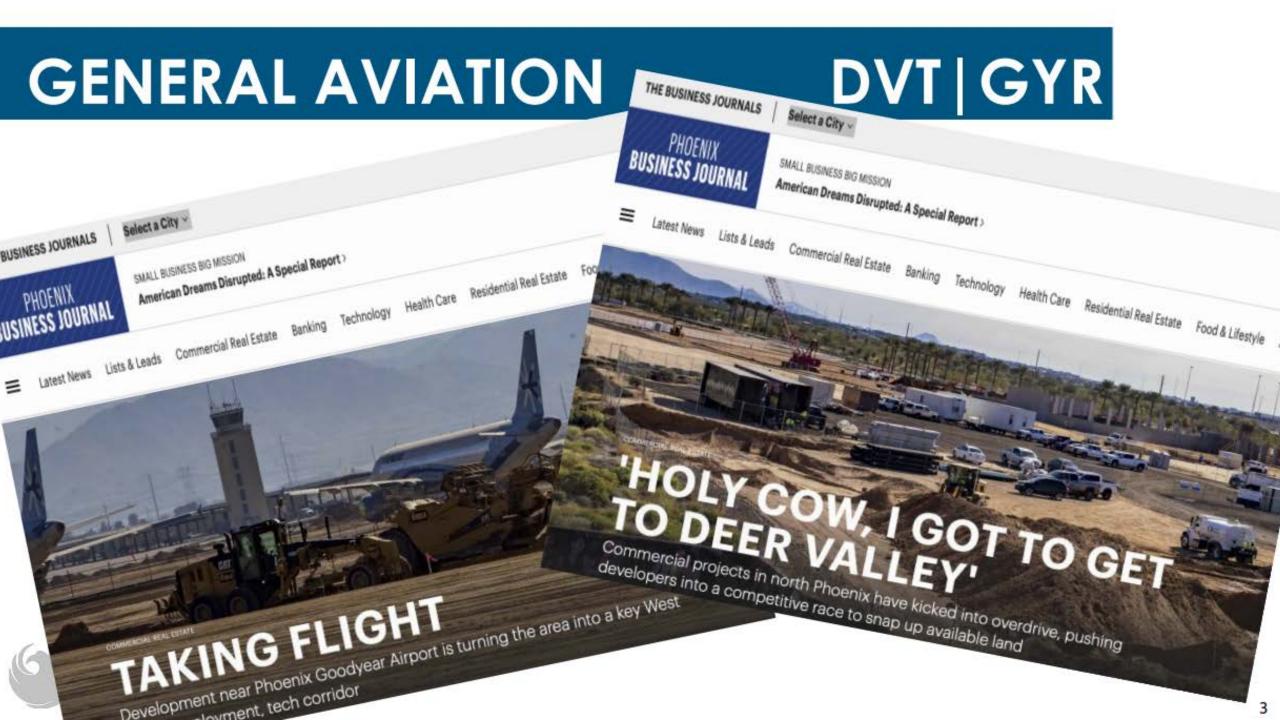


A SYSTEM OF AIRPORTS

- The Aviation Department operates Phoenix Sky Harbor International Airport (PHX) and two general aviation airports, Phoenix Deer Valley Airport (DVT) and Phoenix Goodyear Airport (GYR)
- Operates as a self-supporting business enterprise







GENERAL AVIATION AIRPORT MANAGERS



Bradley Hagen, Aviation Superintendent, Phoenix Goodyear Airport



Ed Faron, Aviation Superintendent, Phoenix Deer Valley Airport



PHOENIX DEER VALLEY AIRPORT UPDATE

Business Education Series

June 20, 2023

OVERVIEW OF DVT

- Founded in 1959
- City of Phoenix 1971
- 914 Acres
- Two Runways
- 1,100+ Based Aircraft
- FAA Control Tower



KEY BUSINESS SEGMENTS

Flight Training



Business Aircraft Operations



BUSINESS PARTNERS

- Cutter Aviation
- AeroGuard Flight Training Center
- Westwind Air Service
- Sibran Self-Serve Fuel
- Phoenix Police Air Support Unit
- AZ Game & Fish

CUTTER AVIATION



SKY HARBOUR



BARRIO BREWING



NORTH VALLEY DEVELOPMENT



LAND USE PLAN

- Corporate Hangars
- Maintenance/Repair/Overhaul
- Aircraft/Component Manufacturing
- T-Hangars
- Innovation Park

CONTRACTING OPPORTUNITIES

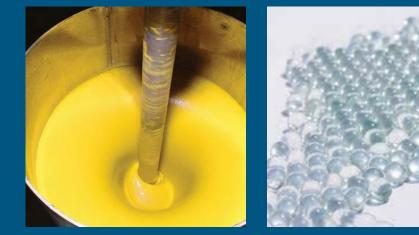
- Hangar Door Maintenance
- Asphalt Repair
- Custodial
- Airport Design/Engineering
- Herbicide Application
- Bulk Trash Collection





SUPPLIES

- Uniforms
- Tools
- Small Equipment
- Hardware
- Paint
- Glass Beads
- Asphalt Repair Products





THANK YOU



PHOENIX GOODYEAR AIRPORT UPDATE



BUSINESS EDUCATION SERIES JUNE 20, 2023





AIRPORT OVERVIEW

Airport constructed in 1941

Purchased by COP in 1968 as GA reliever airport

GYR surrounded with multi- jurisdictions

One runway, taxiway, 169 hangars, 250 based aircraft, 15 FTE

Aircraft operations increasing



KEY BUSINESS ACTIVITY AT GYR

Flight training - United Aviate Academy

Aircraft maintenance – AerSale

Business aircraft ops - Lux Air Jet Centers



INVESTMENT AROUND GYR

Growth around GYR extensive

500 acres north of GYR already built out

170 acres west of GYR under construction

585 acres south of GYR imminent

Development compatible with GYR



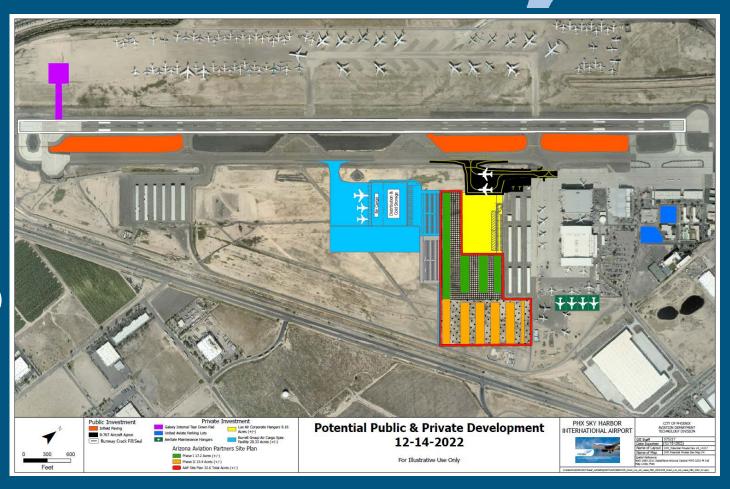
POTENTIAL INVESTMENT IN THE NEXT THREE YEARS +/- \$175M

Public Investment (\$15M)

Pave new infield islands (orange) Runway crack fill/seal (white) New B-767 aircraft apron (black)

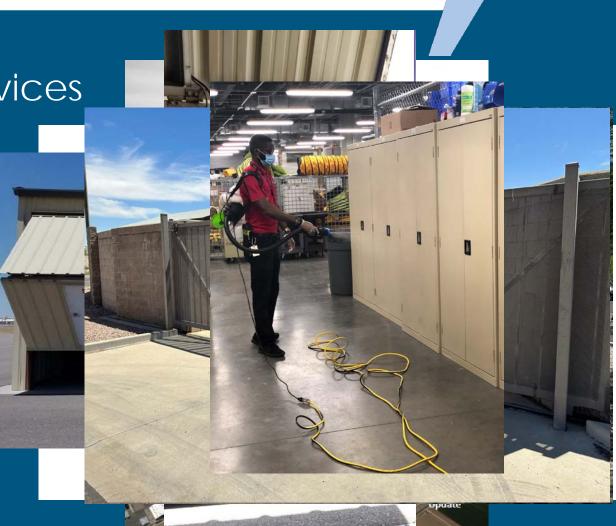
Private Investment (\$160M)

New Lux Air corporate hangars (yellow) New air cargo spec facility (light blue) New maintenance hangar (AerSale) New corporate box hangars (green) United Aviate Academy



CONTRACTING OPPORTUNITIES

- Airport Design/Engineering Services
- Custodial
- Hangar Door Maintenance
- Asphalt/Concrete Repair
- Herbicide Application
- Bulk Trash Collection



SUPPLIES

- Unforms
- Tools
- Small Equipment
- Asphalt Repair Products
- Paint/Glass Beads





Questions/Comments

CONTACT INFORMATION: ED FARON, A.A.E., C.A.E. (602) 273-2122 <u>WWW.DEERVALLEYAIRPORT.COM</u> CONTACT INFORMATION: BRADLEY HAGEN, A.A.E. (602) 683-3630 <u>WWW.GOODYEARAIRPORT.COM</u>





RESOURCES

- Register as a vendor: phoenix.gov/finance/vendorsreg
- Monitor current solicitations: <u>solicitations.phoenix.gov</u>
- Interested in getting certified as a DBE or SBE? <u>phoenix.gov/eod/programs</u>
- Learn about outreach events: skyharbor.com/airport-business/business-outreach/
- Visit our business website: skyharbor.com/airport-business/

Have More Questions? Contact Us



skyharbor.com/airport-business/



busopps.aviation@phoenix.gov



G Ouestions? Please type them in

the chat box.





