# Business Education Series Program Kickoff GENERAL AVIATION

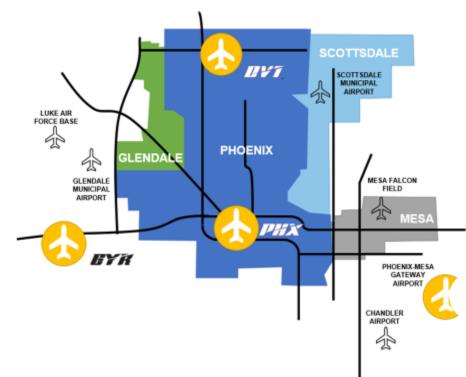


June 20, 2023

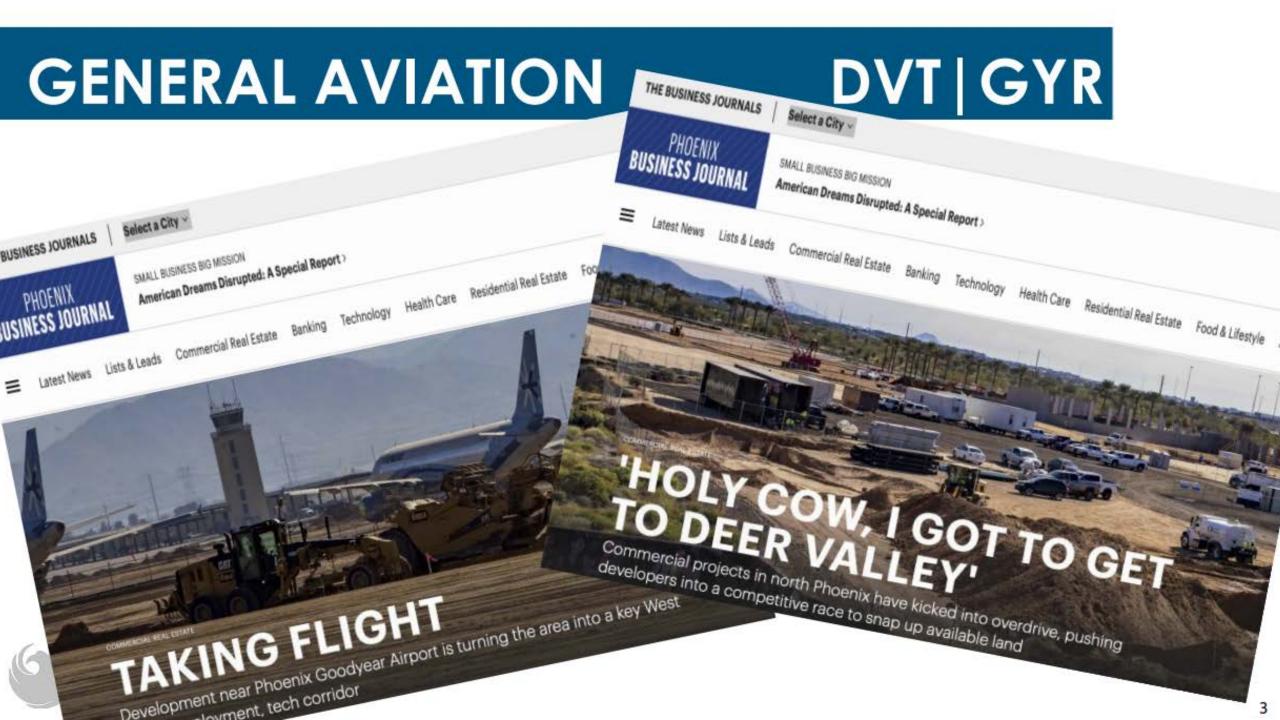


### A SYSTEM OF AIRPORTS

- The Aviation Department operates Phoenix Sky Harbor International Airport (PHX) and two general aviation airports, Phoenix Deer Valley Airport (DVT) and Phoenix Goodyear Airport (GYR)
- Operates as a self-supporting business enterprise







### **GENERAL AVIATION AIRPORT MANAGERS**



Bradley Hagen, Aviation Superintendent, Phoenix Goodyear Airport



Ed Faron, Aviation Superintendent, Phoenix Deer Valley Airport



### PHOENIX DEER VALLEY AIRPORT UPDATE

**Business Education Series** 

June 20, 2023

## **OVERVIEW OF DVT**

- Founded in 1959
- City of Phoenix 1971
- 914 Acres
- Two Runways
- 1,100+ Based Aircraft
- FAA Control Tower



## **KEY BUSINESS SEGMENTS**

## Flight Training



### Business Aircraft Operations



## **BUSINESS PARTNERS**

- Cutter Aviation
- AeroGuard Flight Training Center
- Westwind Air Service
- Sibran Self-Serve Fuel
- Phoenix Police Air Support Unit
- AZ Game & Fish

## **CUTTER AVIATION**



## **SKY HARBOUR**



## **BARRIO BREWING**



## NORTH VALLEY DEVELOPMENT



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## LAND USE PLAN

- Corporate Hangars
- Maintenance/Repair/Overhaul
- Aircraft/Component Manufacturing
- T-Hangars
- Innovation Park

## **CONTRACTING OPPORTUNITIES**

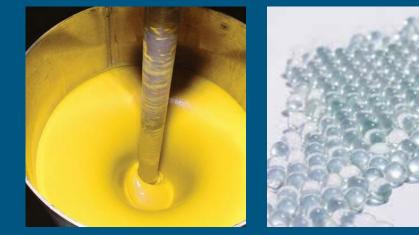
- Hangar Door Maintenance
- Asphalt Repair
- Custodial
- Airport Design/Engineering
- Herbicide Application
- Bulk Trash Collection





## **SUPPLIES**

- Uniforms
- Tools
- Small Equipment
- Hardware
- Paint
- Glass Beads
- Asphalt Repair Products





## THANK YOU



### PHOENIX GOODYEAR AIRPORT UPDATE



#### BUSINESS EDUCATION SERIES JUNE 20, 2023





## **AIRPORT OVERVIEW**

#### Airport constructed in 1941

Purchased by COP in 1968 as GA reliever airport

GYR surrounded with multi- jurisdictions

One runway, taxiway, 169 hangars, 250 based aircraft, 15 FTE

Aircraft operations increasing



## **KEY BUSINESS ACTIVITY AT GYR**

Flight training - United Aviate Academy

Aircraft maintenance – AerSale

Business aircraft ops - Lux Air Jet Centers



## **INVESTMENT AROUND GYR**

Growth around GYR extensive

500 acres north of GYR already built out

170 acres west of GYR under construction

585 acres south of GYR imminent

Development compatible with GYR



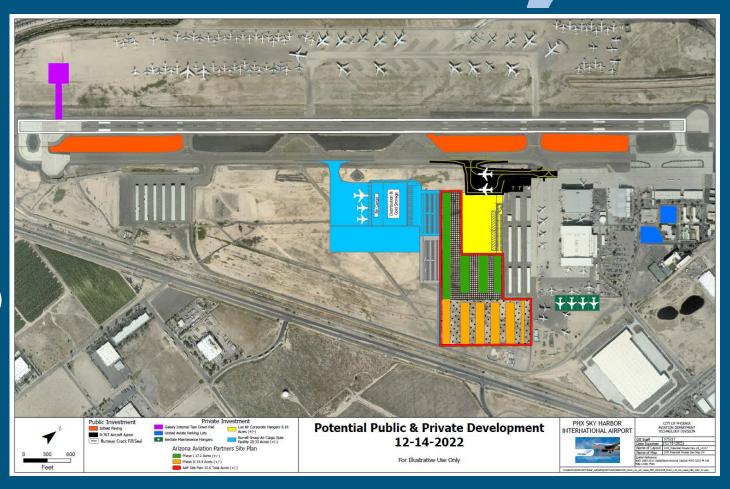
#### POTENTIAL INVESTMENT IN THE NEXT THREE YEARS +/- \$175M

#### Public Investment (\$15M)

Pave new infield islands (orange) Runway crack fill/seal (white) New B-767 aircraft apron (black)

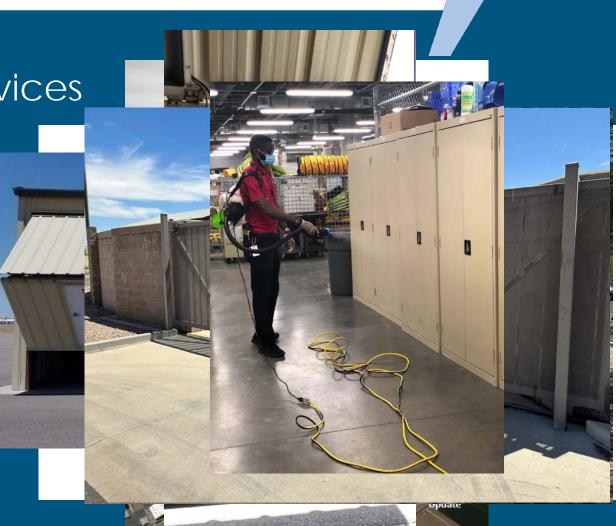
#### Private Investment (\$160M)

New Lux Air corporate hangars (yellow) New air cargo spec facility (light blue) New maintenance hangar (AerSale) New corporate box hangars (green) United Aviate Academy



#### **CONTRACTING OPPORTUNITIES**

- Airport Design/Engineering Services
- Custodial
- Hangar Door Maintenance
- Asphalt/Concrete Repair
- Herbicide Application
- Bulk Trash Collection



#### **SUPPLIES**

- Unforms
- Tools
- Small Equipment
- Asphalt Repair Products
- Paint/Glass Beads





## **Questions/Comments**

CONTACT INFORMATION: ED FARON, A.A.E., C.A.E. (602) 273-2122 <u>WWW.DEERVALLEYAIRPORT.COM</u> CONTACT INFORMATION: BRADLEY HAGEN, A.A.E. (602) 683-3630 <u>WWW.GOODYEARAIRPORT.COM</u>





## RESOURCES

- Register as a vendor: <a href="mailto:phoenix.gov/finance/vendorsreg">phoenix.gov/finance/vendorsreg</a>
- Monitor current solicitations: <u>solicitations.phoenix.gov</u>
- Interested in getting certified as a DBE or SBE? <u>phoenix.gov/eod/programs</u>
- Learn about outreach events: <a href="mailto:skyharbor.com/airport-business/business-outreach/">skyharbor.com/airport-business/business-outreach/</a>
- Visit our business website: <a href="mailto:skyharbor.com/airport-business/">skyharbor.com/airport-business/</a>

Have More Questions? Contact Us



skyharbor.com/airport-business/



busopps.aviation@phoenix.gov



## **G Ouestions?** Please type them in

the chat box.





